# Weekly Informer

7<sup>th</sup> October 2021

# EURØZ HARTLEYS

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# **Quick Comment**

# OM Holdings Ltd (OMH \$1.05) Buy

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Analyst Date Price Target
Trent Barnett 5th October 2021 \$1.37/sh

#### Generating super profits at current selling prices

#### **Key Points**

- FeSi prices have spiked to US\$4150, from US\$1920 at end of June (and an average of US\$1582 in 6mths to June);
- Selling prices are stronger due to rising power prices and curbs/shutdowns on production in China. OMH has a take-or-pay contract for hydro power in Sarawak (Malaysia), and hence its power is reliable and fixed - a big advantage given current global energy uncertainty;
- At US\$4150/t, we estimate OMH generates CY22 EBITDA of A\$520m and in the order of A\$840m pa, post expansion, and our spot valuation is ~A\$5.25/ shr.
- Using US\$2,000/t, we estimate OMH generates CY22 EBITDA of A\$270m and in the order of A\$460m pa, post expansion, and our spot valuation is A\$2.70/shr.
- Our base valuation is A\$1.05/shr, and we use FeSi prices of US\$1350 and SiMn prices of US\$1250 – both well and truly below spot prices;
- So, the current OMH share price is factoring in our conservative base case (declining prices), yet prices are very strong. We maintain our Buy recommendation and have a \$1.37/sh price target;
- Key risks, outside selling prices falling below our base case (which would be a very big retracement), remain labour shortages given covid restrictions on worker movements between China and Malaysia. Note though, our near term production assumptions are well below Sarawak nameplate capacity, implying utilisation remains soft through CY22. The take-or-pay power contract and balance sheet are also risks (although both are a positive in the current market);

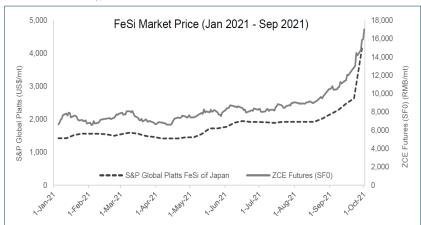


Figure 1. S&P Global Platts FeSi CIF Japan and Zhengzhou Commodity Exchange (ZCE) Ferrosilicon Continuous Futures (SF0)

#### **Investment Thesis**

OMH supplies alloys to the steel industry, and hence is a second derivative play on global steel demand. It is a niche market, with its own supply constraints, intricacies and strategic value. Manganese and ferrosilicon are integral to global steel and cannot be substituted. They are energy intensive, and OMH has a big global advantage having a take-or-pay hydro power contract.

OMH is viewed as a complicated business. We point to the following simplifications. It demonstrates substantial profits are likely for OMH over the coming year if prices remain strong:

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# **Quick Comment**

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Follow the prices of SiMn prices (BBerg ticker IREF2 Commdty <Go>) and FeSi prices (BBerg ticker IREA Commdty <Go>).

- a. Production split rule of thumb is 65% SiMn and 35% FeSi;
- b. Assume 360kt total volume sales CY22 (less than the 450-500ktpa at full
- c. Assume annual operating costs ~A\$500m pa (average unit cash cost US\$1050/t);
- d. Simple maths at spot is
  - i. [ 65% x US\$1,550 + 35% x US\$4,150 US\$1,050 ] / 0.73 x 360kt = A\$700m pa
  - $\it ii.$  OMH owns 75% of Sarawak, hence at spot prices, CY22 attributed EBITDA is around A\$525m pa at current spot prices and assuming production remains lower than capacity;
- e. The net contribution in 1H21 from the other divisions (mining, marketing, Tshipi and Qinzhou) was a small profit, so for a back-of-the-envelope model, they can be ignored (or treated as upside);

#### **OM Holdings Ltd (OMH)**

Share Price	1.05	A\$/sh	Enterprise Value	1,104.6	A\$m
Price Target	1.37	A\$/sh	Debt	406.9	A\$m
Valuation	1.05	A\$/sh	Cash	77.9	A\$m
Shares on issue	739	m(dil)	Largest sh	Huang Gang	m(dil)
Market Capitalisation	775.6	Λ¢m			

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