

# EQUITY RESEARCH Materials

11 January 2023

## **OM Holdings Ltd (OMH.ASX)**

Minority acqusition both earnings and value accretive

#### **Event:**

Acquisition of Sarawak minority; Earnings and PT changes.

#### **Investment Highlights:**

- OMH completed the acquisition of the 25% OM Sarawak minority on 6
   December 2022, bringing its effective ownership of Malaysian smelters to 100%.
   The price was as previously guided by the company: US\$120M less shareholder loans (appx. US\$11M), and the acquisition completed within the timeframe flagged (on or before December 13th).
- Non-dilutive funding utilised. OMH used a combination of existing cash and new debt to fund the purchase, the latter comprising a private bond of up to A\$30.9M (US\$21M) issued to private investors including OMH Chair Low Ngee Tong and related parties, and management. This was positive in avoiding equity dilution. Bond terms include interest of 10% p.a. and a three year maturity.
- Debt still adequately serviceable: interest coverage of 8.3x. Post-acquisition
  we estimate OMH's FY23e interest coverage (EBIT/net interest expense) is 8.3x,
  while net operating cash flow/net interest expense is 6.6x. We estimate cash on
  balance sheet of approximately US\$108M post-acquisition.
- Value-accretive acquisition. We previously estimated the US\$120M was a value-accretive price, given it implied an EV for Sarawak (100%) of US\$689M or A\$1,077M, which was about 30% below our own Sarawak EV estimate of A\$1,543M.
- Earnings accretive as well. The minority acquisition is also earnings accretive: see Earnings and Valuation below.
- Ferro-manganese (FeMn) and Mn ore prices climbing. Since our previous OMH research report of 2 November 2022, FeMn prices (Europe) have risen 8% to US\$1,320/t from US\$1,221/t. Meanwhile Mn 37% RSA fob prices have climbed 16%, positive for OMH's investment in Tshipi.

#### **Earnings and Valuation:**

- We increase OMH attributable NPAT in FY23e and FY24e by 25% and 22% to US\$128M and US\$96M from US\$102M and US\$79M, based on the increased interest in Sarawak earnings (100% from 75%) more than offsetting higher interest expense. Adjusted EPS increases in FY23e and FY24e by 21% and 18% to \$0.17 and \$0.13 from \$0.14 and \$0.11.
- Similarly, our share valuation (1.0 x NPV<sub>10</sub> nominal) of OMH increases to \$1.78 from \$1.60, from the acquired Sarawak minority.

#### **Recommendation:**

- We maintain our Buy on OMH and raise our 12-month PT to \$1.78 from \$1.60. based on our increase in risked valuation.
- Catalysts for share price include 1) Commissioning of Si metal furnaces; 2)
   Higher production; 3) examination of downstream Si and Mn opportunities for applications such as EVs and renewable energy; and 4) Dividend policy.

#### Disclosures

The analyst does not own OMH securities.
Foster Stockbroking and associated entities (excluding Cranport Pty Ltd) do not own OMH securities.
Cranport Pty Ltd does not own OMH securities.

Refer details end of report.

Recommendation				Buy
Previous				Buy
Risk				High
Price Target				\$1.78
Previous				\$1.60
Share price (A\$)			\$	0.71
ASX code				OMH
52 week low-high			\$0.5	8-1.03
Valuation (A\$/share)			\$	1.78
Methodology			NPV10 no	minal
Capital structure				
Shares on Issue (M)				739
Market cap (A\$M)				524
Net cash (debt) attributable	e (A\$M)			-408
EV (A\$M)				932
Ave daily volume ('000)				151
Earnings Y/e Dec US\$M	FY21a	FY22e	FY23e	FY24e

Earnings Y/e Dec US\$M	FY21a	FY22e	FY23e	FY24e
Sales adj*	738	688	1,131	1,071
EBITDA adj.*	115	152	195	159
NPAT adj*	61	92	128	96
EPS adj. \$*	0.08	0.12	0.17	0.13
PE x	5.8x	3.7x	2.9x	4.0x
EV/EBITDA x	2.8x	2.1x	2.2x	2.8x
DPS \$	0.01	0.0	0.0	0.0
Yield %	3.1%	0.0%	0.0%	0.0%

\* Adj =underlying attributable

Board	
Low Ngee Tong	Executive Chair & CEC
Zainul Abidin Rasheed	Non-Executive Director
Julie Anne Wolseley	Non-Executive Director
Tang Peng Chin	Non-Executive Director
Dato Abdul Hamid Bin Sh Mohamed	Non-Executive Director
Tan Ming-li	Non-Executive Director



Analyst: Mark Fichera mark.fichera@fostock.com.au +612 9993 8162



# **OM Holdings (OMH)** Full Year Ended 31 December

Profit and Loss US\$M	2021a	<b>2022</b> e	2023e	2024e
Attributable:				
Revenue	738	688	1131	1071
Operating costs adj.	623	537	936	913
<b>EBITDA adj.</b> D&A	<b>115</b> 38	<b>152</b> 24	<b>195</b> 31	<b>159</b> 32
EBIT adj.	77	128	163	127
Net Interest exp / (income)	11	13	19	15
PBT adj.	66	115	145	112
Tax exp / (benefit) adj.	5	23	16	16
NPAT adj.	61	92	128	96
EPS diluted adj. (\$)	0.08	0.12	0.17	0.13
DPS (\$)	0.01	0.00	0.00	0.00
Cashflow US\$M	<b>2021</b> a	2022e	2023e	2024e
EBITDA reported	138	172	174	138
Change in WC	-72	40	-25	10
Tax	1	-7	-11	-11
Other	4 <b>71</b>	1	0 <b>138</b>	0 <b>137</b>
Operating cashfow	/1	205	138	137
PPE	-6	-23	-24	-24
Acquisitions	0	-110	0	0
Capitalised expenses	-1	0	0	0
Investment	2 10	0 10	0 11	0 11
Dividend from associate Interest income	0	10	11	11
Other	0	0	0	0
Investing cashflows	5	-121	-13	-12
Facility	0	0	0	0
Equity issue Debt proceeds	0 17	0 22	0 0	0
Det repyament	-38	-48	-50	-50
Dividend paid	0	-11	0	0
Capital by minority	2	1	6	6
Interest expense	-16	-18	-5	-4
Other	1	1	0	0
Financing cahflow	-35	-53	-49	-48
Net cashflow	41	31	75	76
Balance Sheet US\$M	2021a	2022e	2023e	2024e
Cash	82	108	184	260
Receivables	41	28	39	37
Inventories	256	141	193	183
PPE Associate investment	444 87	557 84	552 87	545 89
Capitalsied exploration	4	4	4	5
Intangibles	13	11	11	11
Other	18	17	17	17
Assets	944	950	1,086	1,147
Payables	168	80	117	114
Provisions	7	3	4	4
Debt	297	260	210	160
Other	28	67	86	103
Liabilities	500	409	417	382
Capital	368	445	573	670
Equity attributable	368	445	573	670
Minorities	76	95	95	95
Equity	444	541	669	765
Half year splits	1H	2H	1H	2H
Alloy shipments, kt	FY21a 175	FY21a 184	FY22a 183	FY23e 186
Alloy Silipilicitis, KL	1/3	104	103	100
Sales adj., US\$M	332	405	413	275
EBITDA adj., uS\$M	36	79	86	66
NPAT adj., US\$M	13	47	49	42
111 A1 daji, 050111		l l		

Financial Metrics	2021a	2022e	2023e	2024e
Wtd ave shares (M)	739	739	739	739
Wtd ave share diluted (M)	739	739	739	739
EPS growth %	nm	51%	40%	-25%
Gearing (ND/ND+E)	33%	22%	4%	-15%
Interest Cover (EBIT/net int)	6.9x	9.8x	8.7x	8.7x
Average ROE %	18%	23%	25%	16%
Average ROA %	11%	17%	19%	13%
Valuation multiples	2021a	2022e	2023e	2024e
P/E x	6.2	4.0	2.9	4.0
EV/EBITDA x	3.6	2.7	2.2	2.8
Yield %	2.8%	0%	0%	0%
Company Valuation				
DCF 10% dr nominal		4644		4¢/-b
Segment		A\$M		A\$/share
Sarawak smelter		1,325		\$1.79
Qinzhou smelter		6		\$0.01
Bootu Creek & exploration		12		\$0.02
Bootu Creek rehabilitation		-13		-\$0.02
Tshipi		228		\$0.31
Marketing		291		\$0.39
Corporate		-86		-\$0.12
Working capital		-44		-\$0.06
Net Cash attributable		-408		-\$0.55
Total		1,312		\$1.78
Capital structure				M
Ordinary shares				739
Fully diluted				739
Assumptions	2021a	2022e	<b>2023</b> e	2024e
FeSi Japan CIF, US\$/t	2,314	1,906	1,514	1,367
SiMn Japan, US\$/t	1,606	1,316	1,133	1,073
Si metal 553 US\$/t	-	3,000	2,700	2,400
Mn ore 44% China CIF US\$/dmtu	5.21	6.18	5.57	5.03
A\$:US\$	0.72	0.69	0.71	0.73
Shipments kt (100%):				
FeSi	114	140	135	135
Mn alloys	146	353	400	400
Si metal	0	0	30	30
Total	359	369	518	565
Ave relaised price US\$/t alloy	1,337	1,766	1,596	1,488
Cash costs US\$/t alloy	974	1,337	1,288	1,259
10000				
JORC Resources 100%:		Ore Mt	M	n grade %
Bootu Creek		6.9		13.2%
Bryah Basin		1.8		21.0%
Tshipi		431.7		33.2%
Total		440.4		32.8%
Atrributable				
Bootu Creek (100%)		6.9		13.2%
Bryah Basin (51%)		0.9		21.0%
Tshipi (13%)		56.1		33.2%
Total		64.0		30.9%
Substantial shareholders				%
Huang Gang				14.0%
Amplewood Resources Ltd				13.6%
Low Ngee Tong				
				9.3%
Heng Siow Kee				9.3% 9.0%
Heng Siow Kee				

Source: Company; Foster Stockbroking estimates.



### FOSTER STOCKBROKING DISCLOSURES

Name	Department	Phone	Email
Stuart Foster	Chief Executive Officer	+61 2 9993 8131	stuart.foster@fostock.com.au
James Gore	Institutional Sales	+61 2 9993 8121	james.gore@fostock.com.au
David Salmon	Institutional Sales	+61 2 9993 8168	david.salmon@fostock.com.au
Rob Telford	Corporate	+61 2 9993 8132	rob.telford@fostock.com.au
Ellie Bedoyan	Corporate	+61 2 993 8132	ellie.bedoyan@fostock.com.au
Mark Fichera	Head of Research	+61 2 9993 8162	mark.fichera@fostock.com.au

Foster Stockbroking Pty Ltd A.B.N. 15 088 747 148 AFSL No. 223687

Sydney: Level 25, 52 Martin Place, Sydney, NSW 2000 Australia Perth: Level 9, 66 St Georges Terrace, Perth WA 6000 Australia General: +612 9993 8111 Equities: +612 9993 8100 Fax: +612 9993 8181

> http://www.fostock.com.au Email: contact@fostock.com.au PARTICIPANT OF ASX GROUP

Foster Stockbroking recommendation ratings: Buy = return >10%; Hold = return between -10% and 10%; Sell = return <-10%. Speculative Buy = return > 20% for stock with high risk. All other ratings are for stocks with low-to-high risk. Returns quoted are annual.

**Disclaimer & Disclosure of Interests.** Foster Stockbroking Pty Limited (**Foster Stockbroking**) has prepared this report by way of general information. This document contains only general securities information or general financial product advice. The information contained in this report has been obtained from sources that were accurate at the time of issue, including the company's ASX releases which have been relied upon for factual accuracy. The information has not been independently verified. Foster Stockbroking does not warrant the accuracy or reliability of the information in this report. The report is current as of the date it has been published.

In preparing the report, Foster Stockbroking did not take into account the specific investment objectives, financial situation or particular needs of any specific recipient. The report is published only for informational purposes and is not intended to be personal financial product advice. This report is not a solicitation or an offer to buy or sell any financial product. Foster Stockbroking is not aware whether a recipient intends to rely on this report and is not aware of how it will be used by the recipient. Before acting on this general financial product advice, you should consider the appropriateness of the advice having regard to your personal situation, investment objectives or needs. Recipients should not regard the report as a substitute for the exercise of their own judgment.

The views expressed in this report are those of the analyst/s named on the cover page. No part of the compensation of the analyst is directly related to inclusion of specific recommendations or views in this report. The analyst/s receives compensation partly based on Foster Stockbroking revenues, including any investment banking and proprietary trading revenues, as well as performance measures such as accuracy and efficacy of both recommendations and research reports.

Foster Stockbroking believes that the information contained in this document is correct and that any estimates, opinions, conclusions or recommendations are reasonably held or made at the time of its compilation in an honest and fair manner that is not compromised. However, no representation is made as to the accuracy, completeness or reliability of any estimates, opinions, conclusions or recommendations (which may change without notice) or other information contained in this report. To the maximum extent permitted by law, Foster Stockbroking disclaims all liability and responsibility for any direct or indirect loss that may be suffered by any recipient through relying on anything contained in or omitted from this report. Foster



Stockbroking is under no obligation to update or keep current the information contained in this report and has no obligation to tell you when opinions or information in this report change.

Foster Stockbroking does and seeks to do business with companies covered in research. As a result investors should be aware that the firm may have a conflict of interest which it seeks to manage and disclose.

Foster Stockbroking and its directors, officers and employees or clients may have or had interests in the financial products referred to in this report and may make purchases or sales in those financial products as principal or agent at any time and may affect transactions which may not be consistent with the opinions, conclusions or recommendations set out in this report. Foster Stockbroking and its Associates may earn brokerage, fees or other benefits from financial products referred to in this report. Furthermore, Foster Stockbroking may have or have had a relationship with or may provide or has provided investment banking, capital markets and/or other financial services to the relevant issuer or holder of those financial products.

For an overview of the research criteria and methodology adopted by Foster Stockbroking; the spread of research ratings; and disclosure of the cessation of particular stock coverage, refer to our website http://www.fostock.com.au.

**Specific disclosure:** The analyst does not own OMH securities at the time of this report. Diligent care has been taken care by the analyst to maintain honesty and fairness in writing the report and making the recommendation.

**Specific disclosure:** The analyst attended a company site visit in June 2022, for which the analysts' flights and accommodation were paid for by the company.

Specific disclosures: As of close of business 10 January 2023, Foster Stockbroking and associated entities (excluding Cranport Pty Ltd) did not own OMH securities and Cranport Pty Ltd did not own OMH securities. The position may change at any time and without notice, including on the day that this report has been released. Foster Stockbroking and its employees may from time to time own shares in OMH, and trade them in ways different from those discussed in research. Foster Stockbroking may also make a market in securities of OMH, including buying and selling securities on behalf of clients.

Disclosure review. All the disclosures in the report have been reviewed and checked by Keith Quinn, Compliance.