

OM HOLDINGS LIMITED

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SMALL GIANTS, GLOBAL PLAYERS: OVERCOMING TRADE FINANCE BARRIERS FOR SMES

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A MANGANESE & SILICON COMPANY

Manganese and **silicon** smelting company, with vertical exposure in mining and trading

350MW sustainable **hydro-power**

Dual listed on ASX and Bursa Malaysia, unique exposure

Lowest cost quartile smelter complex in Sarawak, the largest of its kind in Asia (ex-China)




GEOGRAPHICAL PRESENCE



Office Shanghai, China

Office Tokyo, Japan


Office Singapore



Tshipi, South Africa
• Manganese ore



Samalaju Smelting Complex, Sarawak, Malaysia
Products:
• Ferrosilicon (Silicon Alloys)
• Manganese Alloys
• Silicon Metal
• Sinter ore



Bootu Creek, Australia
• Ultra-fines product (*expected to be operational by mid-2025*)



WELL-INVESTED ASSET BASE

Cost competitive resource asset, leveraging on management know-how



Raw Materials

- Ready access to raw material sources for quartz and reductants
- Conveniently located along seaborne route for manganese ore exports from South Africa and Australia
- All raw material (quartz, manganese ore, reductant) sourced from external parties. Manganese ore from Tshipi mainly used for trading due to distance constraints



Power

- 350 MW hydroelectric power supply from Sarawak Energy supplying 100% of total production power
- Stable and clean hydropower supply



Smelting

- Malaysia becoming the world's new ferroalloy production hub, supplying growing Asia (ex. China) steel makers
- No import duties and export taxes
- Export oriented industrial park, with dedicated port facilities (Samalaju Port and Bintulu Port)

OUR PRODUCTS

Critical alloying element to steel with a diversification into electronic, chemical and solar industries



Manganese Ore

Manganese is the 4th most consumed metal behind iron, aluminium and copper.

Steel accounts for over 90% of manganese ore consumption, with batteries a small but growing market.

Products: **Manganese Ore**



Manganese Alloys

Main alloying element - **Manganese**

- Deoxidises and desulphurises steel
- Acts as a hardening agent
- No known substitute and cannot be recycled
- 8 manganese alloys furnaces

Products: **Ferro-manganese, Silico-manganese**



Silicon Alloys

Main alloying element – **Silicon**

- Deoxidises steel
- Used in specialty electrical steels for transformers
- No known substitute and cannot be recycled
- 6 ferrosilicon furnaces

Products: **Ferrosilicon**



Silicon Metal

99% Pure **Silicon**

- Used in aluminum, electronic, chemical, and solar sectors
- No known substitute and cannot be recycled
- 2 silicon metal furnaces

Products: **Silicon Metal**



SMELTING: RAW MATERIALS TO CRITICAL ADDITIVES



OM: OUTLOOK OF BANKING AND FINANCING RISK APPETITES

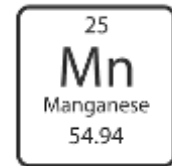
Key themes (and challenges) that impact banking and financing risk appetites



Sector review (Steel)



Sector review (Mining)



Sector knowledge and interest



Size of business



ESG requirements and ratings



Geopolitical impact

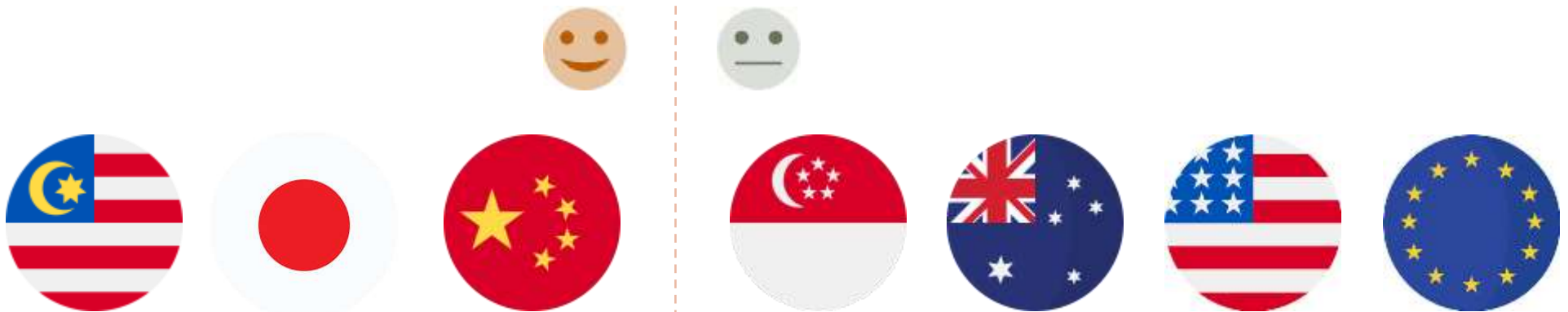


OM: OUTLOOK OF BANKING AND FINANCING RISK APPETITES

OM's banking needs are centered around 5 product categories, and across the local geographies that we operate in

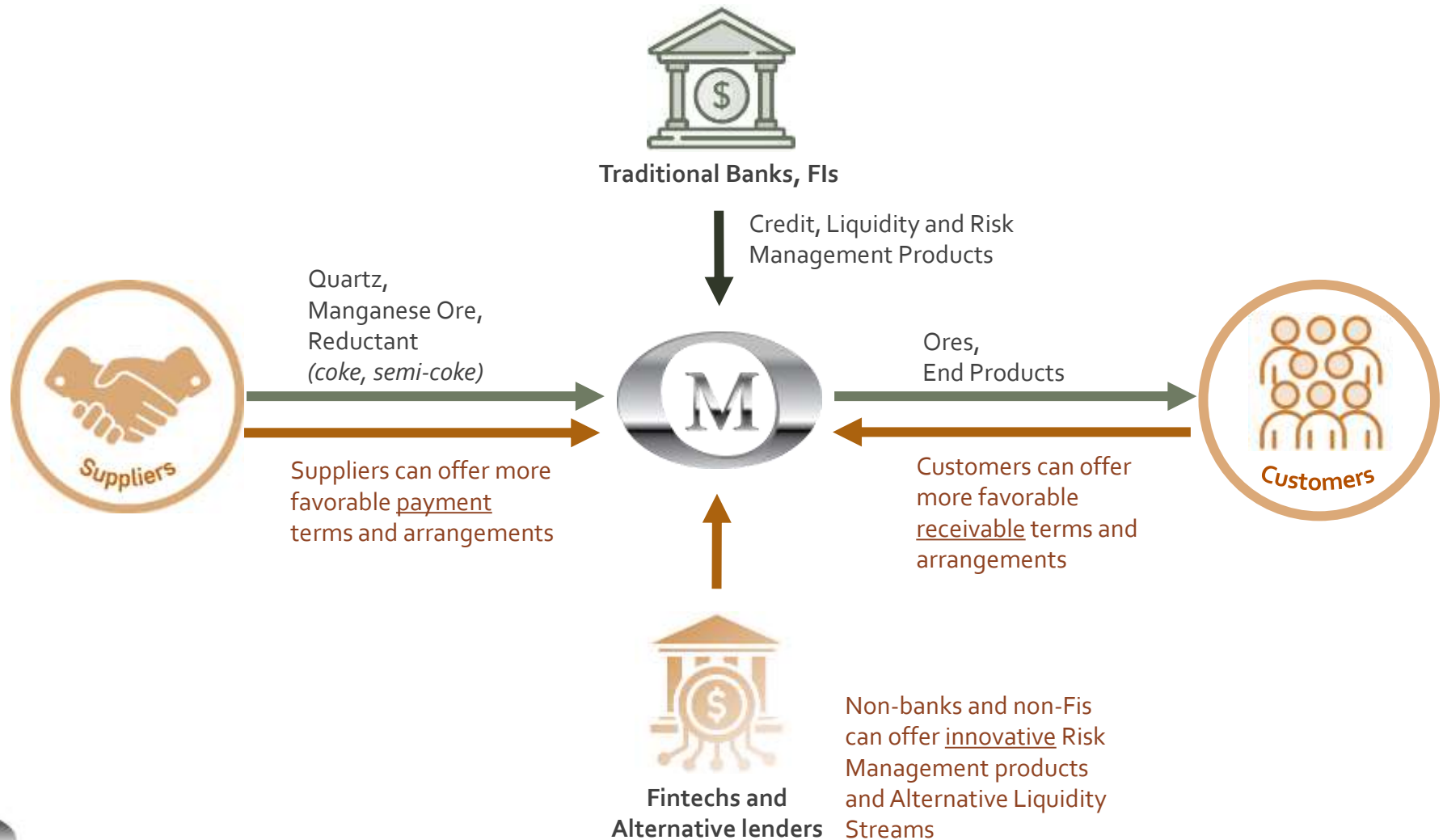
Cash Management	Trade Finance	FX Exposure Management	Loan Financing	Other Products
Main cash management flows: 	Sight and usance LCs: 	Key local currencies: 	Main financing entities 	Local requirements (e.g. bank guarantees) 

Geography seems to be a key consideration factor as OM has seen more support coming from banks originating from Malaysia, Japan and Greater China, compared to other regions



DE-RISKING TRADE FINANCE

Review the overall reliance on liquidity and credit from banks and FIs, and diversify the needs towards other stakeholders in the value chain. This is especially important for SMEs.



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